

# MEMORANDUM OF UNDERSTANDING

BETWEEN

EC

**EXCEL CRAFT PVT. LTD.  
WELDING DIVISION**

Plot No. 148-A, 4th Phase, 7th Road, Bommasandra Industrial Area,  
Bangalore – 560099. Ph. No. +91 80 29765138

AND



**BTL TRUST FOR RURAL DEVELOPMENT**

259/B, Bommasandra Industrial Area, Hosur Road, Bangalore -560099.

Ph. No.: +91 80 27833055

## MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING(MOU) is hereby made and entered and executed at on this 26<sup>th</sup> day of November 2019 into by and between the **BTL TRUST FOR RURAL DEVELOPMENT** having its office at No. 259/B, Bommasandra Industrial Area, Hosur Road, Bangalore -560099, Karnataka, India., represented by its CEO **Dr.G.S.Anandan** hereinafter referred to as "INSTITUTION".

**Excel Craft Pvt. Ltd** a Company incorporated under the Companies Act, 1956, having its Principal office at #147, 1th Floor, Jolly Marker Chamber – II, Nariman Point, Mumbai-400021, India., Plant at **Excel Craft Pvt. Ltd., (Welding Division)** Plot No. 148-A, 4th Phase, 7th Road, Bommasandra Industrial Area, Bangalore – 560099., represented by its Head-Sales & Marketing **Mr. Manoj Sharma** hereinafter referred to as "COMPANY".

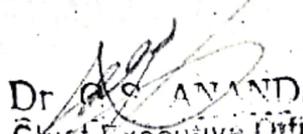
**AND WHEREAS, COMPANY** is a company engaged in the business of manufacturing machinery and having Senior experts in the field of manufacturing and marketing of welding consumable with several years of experience are associated with the organization. The senior team of Excel craft do have exposure to manage international companies for technology & new product launch for the Indian market. also specializes for manufacturing of welding consumable for steel plant, Thermal power station, Sugar, Cement, Forging and construction equipment. We also manufacture welding consumable for Non-ferrous metals like Brass, Copper, Bronze and Aluminum.

**AND WHEREAS INSTITUTION** is having the following registered as educational Institutions

Sl.No.	Institution Name
1	BTL Institute of Technology & Management
2	BTL Polytechnic
3	BTL ITI
4	BTL First Grade College

and is desirous of engaging the services of **COMPANY** and **COMPANY** has agreed to offer the services described herein to **INSTITUTION** on the terms and conditions set out hereunder:

  
**EXCEL CRAFT PRIVATE LIMITED**  
Plot No. 148/A, Plot-1, 4th Phase,  
7th Road, Bommasandra Industrial Area,  
Bangalore - 560 099. Ph.: 080 29765138

  
**Dr. G. S. ANANDAN**  
Chief Executive Officer  
BTL Educational Trust For Rural Development  
259/B Bommasandra Indl. Area,  
Bangalore - 560 099.

**Purpose:**

**COMPANY**, as a partner to your **INSTITUTION** will implement the various initiatives/ services for your students as well as the Institution as under:

1. Guest Lectures
2. Industrial Visit
3. Placement Assistance
4. Seminars / Workshops

**Terms of Agreement**

1. The Institution will provide complete database of their students (freshers and Alumni) to **COMPANY**.
2. **COMPANY** shall help provide placement assistance to the students of the Institution by placing them with its clients or by absorbing within **COMPANY** or by identifying career avenues/ training needs. However, **COMPANY** undertakes no liability for the placement of the students.
3. **COMPANY** shall conduct lectures in the premise of the Institution.
4. There will be no fee charged from the student of the Institution should he/she be placed through **COMPANY** with its client.

**Duration**

This MOU is at-will and may be modified by mutual consent of authorized officials. This MOU shall become effective upon signature by the authorized officials and will remain in effect until modified or terminated by any one of the party by mutual consent.

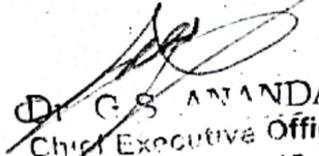
**Confidentiality & Non-disclosure**

**COMPANY** shall treat all information (database of students) shared by the Institution as confidential. The database received by **COMPANY** will be deemed as the company's asset bank.

**Independent Contractors**

**INSTITUTION** and **COMPANY** shall at all times be treated as independent contractors and in no event shall they be treated as if they are in a partnership or joint-venture relationship with each other.

  
**EXCEL CRAFT PRIVATE LIMITED**  
Plot No. 148/A, Plot-1, 4th Phase,  
7th Road, Bommasandra Industrial Area,  
Bangalore - 560 099. Ph: 080 29765138

  
**Dr. G. S. ANANDAN**  
Chief Executive Officer  
PTI Educational Trust For Rural Development  
# 259-B, Bommasandra Ind. Area  
Bangalore - 560 099.

## Intellectual Property Rights and Proprietary Rights

COMPANY reserves all intellectual property rights in connection to the services and products provided under this Agreement, including rights to all work developed and used as part of the Agreement. The intellectual property rights may include but are not limited to copyright, trademarks – registered and unregistered, work practices, methods, designs, concepts and trade practices. Use of any COMPANY intellectual property outside the scope of this Agreement, or after termination of the agreement, is strictly prohibited.

## Use of Tradename

The Institution may, with the prior written approval of COMPANY, use COMPANY trade name, trademarks, logos, any other designation or drawing or disclose or publicize this Agreement or its subject matter solely to a limited extent and for the sole purpose of this MOU/ Contract/ Agreement.

## Limitation of liability

In no event shall either Party be liable for, and either Party hereby waives the right to claim, any direct, indirect, special, incidental, or consequential damages (including lost profits) directly or indirectly relating to or arising out of the breach of this Agreement, regardless of the form of action, whether in contract, tort, strict liability, or otherwise, and whether or not such damages were foreseen or unforeseen, even if either party has been advised of the possibility thereof.

## Governing Laws

In case there is any difference of opinion arising due to any interpretation or execution of any of the Terms and Conditions, the same shall be subject to the jurisdiction of the appropriate court at Bangalore.

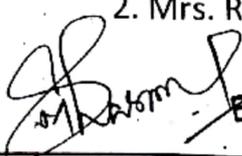
## Principal Contacts

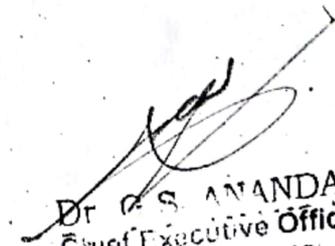
The principal contacts for this instrument are:

### INSTITUTION:

1. Prof. Nabi. A,  
Dy. Director-T&P – Mob: +91 9035992785

2. Mrs. Rekha Padiyar,

  
**EXCEL CRAFT PRIVATE LIMITED**  
Plot No. 148/A, Plot-1, 4th Phase,  
7th Road, Bommasandra Industrial Area,  
Bangalore - 560 099. Ph: 080 29765138

  
**Dr. G. S. ANANDAN**  
Chief Executive Officer  
ETI Educational Trust for Rural Development  
259/H Bommasandra Indl. Area  
Bangalore - 560 099

Manager – T&P - Mob:+91 9663057115

**COMPANY:**

1. Mr. Manoj Sharma,  
Head Sales & Marketing - +91 7087858732
- 2.

For Excel Craft Pvt. Ltd.  
(Welding Division)

For BTL Trust for Rural Development

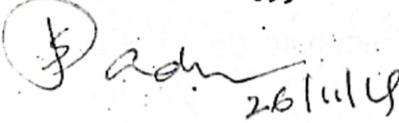
Name : Mr. Manoj Sharma  
 Designation : Head- S&M  
 Date : 26.11.2019

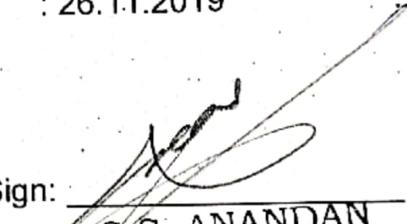
Name : Dr. G. S. Anandan  
 Designation : CEO  
 Date : 26.11.2019

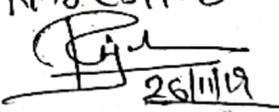
Stamp & Sign:   
**EXCEL CRAFT PRIVATE LTD.**  
 Plot. No. 143, 4th Phase  
 Bommasandra Industrial Area  
 Bangalore - 560 099

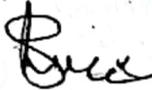
Witness:

1.   
 Training & Placement Officer  
 BTL Institute of Technology  
 Bangalore - 560 099

2.   
 Principal  
 B.T.L Institute of Technology &  
 Management  
 Hosur Road, Bangalore - 560 099

Stamp & Sign:   
**DR. G. S. ANANDAN**  
 Chief Executive Officer  
 BTL Educational Trust For Rural Development  
 # 259/B Bommasandra Indl. Area,  
 Hosur Main Road Bangalore-560 099.

1. RAJESH. B.V.  
  
 26/11/19

2. Suresh Babu. K  
  
 26/11/19